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LinkedIn to get yourself found? Survey after survey points to the fact that over 90% of recruiters and their sourcers, both within companies and external headhunting agencies, use LinkedIn to identify potential "good fit" candidates.

Advanced Tips for Recruiting on LinkedIn

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When recruiters search for candidates in LinkedIn, they focus on keywords just like the resume databases and applicant tracking systems do. Without the right keywords, your LinkedIn Profile will not be found. Your LinkedIn Professional Headline is the perfect place to include the right keywords for your job search.

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**Recruiters LinkedIn Lead Rush of
Terry Edwards, mfl. som bog**
Attract Recruiters on LinkedIn. Lori Rush
is the founder and President of Rush
Recruiting & HR. In addition to having
over 20 years of experience and being

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certified in STAR behavioral interview techniques, Lori is an active member of the Home Builder's Association (HBA) and Oregon State University Alumni Association Board of Directors.

**Colleen Rush - Lead Recruiter HRO
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89% of recruiters have hired someone

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through LinkedIn, according to research from Herd Wisdom. With LinkedIn accounting for twice as many hires as Monster.com this year, it's clear that as a tool for sourcing quality candidates, the professional social network is the new head honcho.

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